**STRATEGIES FOR DEVELOPING HALAL TOURISM VIEWED FROM STAKEHOLDER THEORY: A CASE OF PONOROGO REGENCY**

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**ABSTRACT**

Halal tourism is a tour under sharia principles, a set of additional services of amenity, attraction, and accessibility aimed and provided to meet Muslim tourists' experiences, needs, and desires. But there is still a gap in understanding of halal tourism. In Bali, halal tourism is merely connoted as an extended package of tours, the same as the demand for other tour packages, such as vegetarian tour packages. In other countries, notably those whose citizens are the majority of the non-muslim population, develop halal tourism, which commonly only try to create a Muslim-friendly atmosphere. Among tourism stakeholders, the understanding of halal tourism is still uneven, causing suspicion, prejudice and low interest in organizing halal tourism. Many tourists have not been interested in the halal tourism industry because of their lack of understanding. It is required to adjust the understanding of the meaning and concept of halal tourism among stakeholders and its technical component explanation in detail according to the characteristics of halal tourism destinations by building a dynamic understanding using a shared activity approach. Stakeholder Theory identifies stakeholders' interests in tourism activities and measures the level of its influence on halal tourism programs further to determine the type of empowerment in sustainable programs. The researchers identify stakeholder existence with its importance and measure halal tourism programs. They obtained the following order: managers of tourist attractions, tourists, local governments, restaurants/cafes, food producers, religious colleges, hotels and activists of cultural arts, communities and travel agencies. Local governments and tourism managers (tourist attractions, restaurants, food producers)who often differ in opinion are the main parties influential in halal tourism. They are encouraged to form an association similar to a "corporation" to build the concept of halal tourism mutually agreed upon. This is to make it easier for other stakeholders to behave and develop a shared understanding. The concept is further used as a mindset in preparing stakeholder empowerment programs. Stakeholder empowerment is carried out in a sustainable program, including; providing transparent information, consulting for consideration, providing opportunities for engagement, collaborating, and empowering. Then, the agenda of forming a mindset and introducing the concept of halal tourism includes in empowerment program. It is realized by collaborating and synergizing to package halal tourism and create a new business model of it. Local governments can utilize this stakeholder empowerment program to clarify their role in the concept and implementation of halal tourism. So that they can make the regulation acceptable to all parties and take sides more to the market, as one of the efforts to improve the concept of reinventing government in their environment.

***Keywords***: *halal tourism, stakeholder theory, stakeholder empowerment, and reinventing government*

1. **INTRODUCTION**

Tourism is a person's effort to meet the need for entertainment and knowledge because tourists hope to live life outside of daily life, increase knowledge and get entertainment after travelling. According to (Hartono & Wijayanto, 2019) , tourism is a travel activity done by a person or group of people to visit a tourism destination in a temporary period. Halal tourism is a term that develops from the previous terms friendly tourism, halal travelling, Sharia tourism and finally halal tourism (Sapta Nirwandar, 2020)

The contribution of the Muslim-friendly tourism sector or Halal tourism toward economic growth over the past five years has considerably increased in line with tourism in general. Both from its contributions to GDP, foreign exchange receipts, the arrival of foreign Muslim tourists, and domestic tourist travels all show a positive trend (Sofyan et al., n.d.). *According to The State Global Islamic Economy Report 2020,* Indonesia is ranked as the fifth-largest outbound Muslim travel country after Saudi Arabia, UAE, Qatar, and Kuwait. Indonesia has natural and cultural attractions related to the Islamic world, which is ready to develop into a halal tourist destination (Salam Gateway, 2020).

However, there is still a gap in understanding of halal tourism, specifically the refusal to carry the theme of halal tourism in Bali and also other regions (DW, 2019), which makes halal tourism only as an extended package of tours, the same as the demand for other tour packages, such as vegetarian tour packages. Similarly, observed from the concepts and principles of halal tourism that exist in non-Muslim countries, especially, generally just trying to create a Muslim-friendly atmosphere (Satrian & Faridah, 2018).

In general, the problems faced in the development of halal tourism according to the ministry of tourism and creative economy include: Indonesia is dominated by the Muslim population, the majority of tourism stakeholders are Muslims making the tourism auto-halal, so there is no need to learn to be halal (Prodjo, 2016).This means that the facilities and infrastructures of tourism are all halal because of the Muslim majority population; there is no need to innovate and certify.

So that it can be said there is no conscious tourism mindset of Indonesian society. From the results of The Discussion Focus Group with tourism business doers in Ponorogo, there are some objections to the development of halal tourism, such as carrying halal tourism reduces the interest of tourists. Then, the addition of investment in facilities, permits and halal certification as well is difficult to fulfil by tourism business doers.

The phenomenon in Bali and Ponorogo implies that the management of tourist destinations has suspicion on the theme of halal tourism, as identified by (C & Prayag, 2020), the development of halal tourism, which ultimately demands halal certification, standardization and promotion schemes, is suspected of being used for the achievement of a narrow political agenda, commercial interests and private economy, protectionism and trade competitiveness, and other exceptions.

The diversity of halal tourism understanding, according to (Ishak, 2019), can be difficult and become an obstacle in the development because each tourism business doer has not found the same concept about the application of halal tourism. (Alim et al., 2008) Concluded that the Government need to give special emphasis related to Sharia tourism. Many business doers have not been interested in this industry because of their lack of understanding pertaining to halal tourism

Therefore, according to (Sayekti, 2019) socialization is needed by the community and stakeholders so that the same perception is built about halal tourism developed by the government. This socialization can also emerge public awareness to improve service and hospitality to welcome tourists.

The government has done socialization about halal tourism. Nevertheless, because it concerns the perspective or fundamental mindset and attitude toward halal tourism, thus there are still steps and concrete actions needed, especially from the Government, as a Public Service, to involve all stakeholders in realizing the concept and regulation of halal tourism.

Stakeholder theory, initially used by company management in looking at and behaving towards stakeholders, is a stakeholder empowerment strategy to support the company's goals in the long term. This theory can be used by local governments together with tourism managers and parties who care about halal tourism as one of the mindset change strategies carried out continuously.

1. **LITERATURE REVIEW**

Halal tourism is an additional set of amenities, attractions, and accessibility services aimed at and provided to meet Muslim tourists' experiences, needs, and desires, (Yahya, 2019).The concept of halal tourism first appeared in 1997. Mohsin and Ryan wrote a study, namely writing the Concept of Muslim-friendly attractions, during a visit to Australia from Malaysia and Indonesia (Ismail et al., 2019).

 (Puad et al., 2016) defines halal tourism as Islamic tourism, and it can also be defined as tourism done primarily by Muslims, although it can include non-Muslims who are motivated to travel by Islam, which takes place in the Muslim world. The objectives are: first, the revival of Islamic culture and the spread of Islamic values; second, the economic benefits to the Islamic community; and third, strengthen the confidence, identity and Islamic belief to face negative stereotypes compared to other cultures and lifestyles.

Sharia tourism which is popularly interpreted as Halal tourism, is a tour in accordance with sharia principles (Majelis Ulama Indonesia, n.d.). Furthermore, (Anonymous, 2018) provides completeness signs with several halal tourism components, namely:

* Halal hotel: with key indicators of Islamic hotels including no alcohol, no gambling, etc.; Only halal food; Quran, prayer mats, and arrows indicating the direction of Mecca in every room; Beds and toilets are positioned not to face toward Mecca; prayer room; conservative staff clothing; Islamic funding; Separate recreational facilities for men and women.
* Halal Transportation (Airline): Key indicators of halal transportation include: cleanliness, non-alcoholic beverages, and publications in line with Islam.
* Halal Food Place: Food served in the restaurant must be halal. All animals must be slaughtered in accordance with Islamic principles. Alcoholic beverages should not be performed in this place.
* Halal Tour Packages: The contents of the tour package must be based on an Islamic theme. Islamic tour packages include visits to mosques, Islamic monuments and promotions and events during Ramadan.
* Halal Finance: The financial resources of hotels, restaurants, travel agents and airlines must be in accordance with Islamic principles. In general, Islamic finance requires participation in the sharing of profits and losses among all parties involved in this financing company. Islamic finance also prohibits interest.

Referring to the conclusion of (Kusumaningrum et al., 2017), from Korea's experience developing halal tourism, it can be concluded that South Korea's interest in building a Muslim-friendly country's image is 1) to increase public income and investment, 2) to look for alternatives to domestic market development so as not to depend on China as an export destination, and 3) to strengthen cooperation and diplomatic relations with Muslim countries, as a geopolitical strategy. Likewise, socialization and implementation of the concept of halal tourism in Indonesia, which is successfully carried out, can establish the concept of halal tourism in halal tourism stakeholders, making the travel experience, especially for foreign tourists, memorable. The satisfaction of foreign tourists will strengthen the relationship between the tourism place and the country where tourists come from. The comfort and tourist experience can be helpful to invite investors.

Halal tourism policy is also a manifestation of tourism aimed at strengthening friendship between nations as one of the tourism destinations, (Santoso et al., 2020). The tourists from the Middle East is a prospect for potential tourists in the future, the level of shopping and travel outbound are quite high. Middle Eastern markets remain attractive to Indonesia because they have the potential to spend high quality. (Widagdyo, 2015) states that tourists from the Middle East vary significantly in terms of psychographic aspects. Several types and characteristics of tourists from the Middle East were identified, including Business people and professionals, Middle and Upper-Class Tourists, Youth and Students, and Traders.

It is necessary for all stakeholders to understand and socialize Sharia compliance practices with all aspects of tourism in the tourism competitiveness index. From the conclusion of some research findings, there is an opportunity for the local area and tourism stakeholders to create a halal tourism concept that all stakeholders can accept according to the context of the tourism object and its area.

**Halal Tourism Development Strategy by Public Organizations**

According to (Wegrich, n.d.), public organizations are part of an economic system controlled by national, state or provincial, and local governments. A public organization is a local government mandated by the Ministry of Tourism and Creative Economic to develop halal tourism.

Nowadays, Public Organizations have been enhanced by the concept of Reinventing Government, an effort to increase public sector productivity with 10 principles of reinventing government expressed by (Osbor & Gaebler, 1996) . According to (Wijayanto et al., 2013) there are still two implementations of reinventing government principles that have not been fulfilled, namely: a) Decentralized Government; b) Market-Oriented Government.

Provincial or Regency / City Governments who have established halal tourism as one of the destination development main icons are encouraged: a. To draft policies on halal tourism. b. To create a database to support the certification of halal tourism products and businesses and the development of halal tourism, which can be accessed by halal tourism stakeholders, (Yahya, 2019).Thus, the Ponorogo Regency government can draw up regulations and policies in developing halal tourism. The emphasis on the regulation and policy accentuate halal tourism market orientation.

The explicit role of local governments in the concept and implementation of halal tourism will make regulations more acceptable and taking sides to the market. It is also profitable for halal tourism stakeholders to provide a high-value halal tourism experience among Muslim tourists. When halal tourism is carried on successfully, it will open great opportunities for the local area to get investors in other various business fields through halal tourism activities. The benefits of halal tourism can be a booster for local governments to develop with stakeholders.

**Stakeholder Theory**

According to (Freeman, 1984), A stakeholder is any group or individual who can influence or be influenced by the achievement of organizational goals. Stakeholders have diverse interests. Therefore they must be addressed and controlled by management. According to Freeman, the concept of "Stakeholder Management" refers to the need for organizations to manage relationships with specific stakeholder groups in an Action-oriented manner. This management core consists of 3 stages; Identify who the stakeholders are and what their interests are, understand how the organization's processes communicate with stakeholders and understand a series of transactions or bargains between the organization and its stakeholders.

The organization is said to have high or superior stakeholder management capabilities if it meets the following criteria: (Freeman, 1984)

* understanding the stakeholder map and the interests of each group,
* having a process which routinely has standard operating procedures for an organization to account for the groups and their interest.
* Implement a series of transactions or bargains to balance the interest of stakeholders to achieve organizational goals.

A stakeholder is divided into two categories: internal stakeholder within the organization and external, outside the organization. An external stakeholder is more difficult to identify its interests and influence in succeeding or disrupting the implementation of organizational performance achievement strategies. The nature of the relationship with the organization for stakeholders outside the organization is generally the involvement of stakeholders. This type of engagement, according to (Bryson, 2004) was chosen from five approaches; providing transparent information, consulting for consideration, providing opportunities for employment, collaborating, empowering.

**Stakeholder Concept**

The company is founded by someone as a business pioneer with the initial capital he owns. Then, it develops in need of additional money, which involves investors who invest their capital in exchange for shares or company ownership. The company's strategy was originally structured with the principle of providing maximum profits to investors. Because the company is also required to be able to continue to operate and provide benefits in the long term, the company must also care about the business related to the company's operations either directly or indirectly, such as; raw material suppliers, product distributors, product selling agents, and creditors. To sum up, the stakeholder theory originated from this understanding.

The basic idea of stakeholder theory is quite simple. (Edward Freeman et al., 2007) state that understanding business means knowing how relationships between stakeholder groups work. The job of an executive or entrepreneur is to manage and form those relationships, which is termed as managing stakeholders—starting from helping to provide clarity to managers about the stakeholders' characteristics and behaviour in order to avoid mistakes in acting. Furthermore, it helps to clarify the relationships and contributions of stakeholders in achieving the company's objectives, making it easier to determine the scale of service priorities to stakeholders.

**Program for Stakeholder**

Strategies selected based on a strategic issue, then implemented by the organization, will be influenced by the organization's internal and external stakeholders. Stakeholder programs are not only accommodating stakeholder interests, but also must be able to support the organization strategic programs. (Edward Freeman et al., 2007), quoting Lorange, pointing out four strategic program foundations in connection with stakeholders: Existing programs for stakeholders; New programs for stakeholders; Programs to improve Current Operating Efficiency; Support Program for Other Stakeholder Relationships.

1. **METHODOLOGY**

The study approach is qualitative whose output produces a tourism development strategy from the stakeholder side. Data is compiled from interviews, photos, and other official documentation relevant to tourism conditions (Aziz et al., 2020). The data processing technique goes through a series of processes with focus group discussions (FGD) involving parties related to tourism in Ponorogo Regency. The object in question is the Tourism Office and destination managers in Ponorogo Regency (East Java) and related stakeholders.

1. **DISCUSSION**
	1. **Halal Tourism Concept**

The purpose of providing halal tourism for tourism managers is to introduce Islamic values and culture; economic benefit for Islamic society; (Puad et al., 2016). For tourists, religion is one of the crucial factors in the decision-making process of traveling; they also ensure the availability of Islamic attributes in the destination and service, (Suid et al., 2017).

The aim of halal tourism and the tourist interests to get entertainment and travel which is guaranteed halal are the main factors to make the concept of halal tourism in Indonesia. Understanding halal tourism can be widely accepted between tourists and tourist destination managers with stakeholders around it. However, it cannot only be approached by relying on the government's definition. According to (Awalia, 2017), in the theory of commodification, whoever is able to commodify discourse will get complete control over the object of his power. Understanding halal tourism dominated by the Government can not be separated from political interests and partisanship toward specific communities, which will cause jealousy and social conflict that will threaten the integrity and unity of the region. In turn, there can't be an equal understanding among stakeholders toward halal tourism.

The concept of halal tourism is still not the same. Each tourism doer has not found the same concept about the application of halal tourism. This can make the development of halal tourism difficult (Ishak, 2019). Efforts are needed to build the understanding dynamically among halal tourism stakeholders to provide halal tourism and have a halal tourism conscious attitude compactly.

The understanding of tourism stakeholders about tourism has become a mindset which is awakened with years of experience. Their understanding of halal tourism as a new theme requires a change in mindset. So that an interactive understanding is needed and built continuously between the concept of tourism and various aspects of religion which is done together with halal tourism stakeholders.

As (Zarkasyi, n.d.) says that mindset is strong and its change can be sudden and transformative due to an event. An event that can trigger a change in mindset is an enormous event experienced by a person. That event may be awe-inspiring, so it can fundamentally change the beliefs or values in someone's mind. So understanding the concept of halal tourism is not enough to rely on socialization. Still, it must be followed by involvement to carry out activities together, which will form a memorable experience. Then intensive dialogue is conducted to be able to change the stakeholder's prejudice, value and belief.

Stakeholder theory aims to manage stakeholder interests to be in accordance with the company's strategic objectives in the long term. It will practically make the managers easier to behave, help clarify stakeholder relationships and contributions in achieving company goals, making managers easier to determine the scale of service priorities to stakeholders.

The difference in understanding the concept of halal tourism, which is often found, is the difference between tourism business doers and regulators in the Ministry of Tourism and Creative Industries and local governments. To build a common understanding, the two parties are directed to create the same views, even joining together in a group similar to a "corporation", and representing as a unit "corporation" for those outside them.

For halal tourism doers, the government initially, as an external stakeholder, functionally in the context of communication, turns into an internal stakeholder. For local governments, "a corporation" is a form of innovation that will give birth to a mindset of "thinking from within the company" or growing a mentality as a business doer. This mindset is necessary to be owned by all local governments. It is in line with strengthening the concept of reinventing government which in turn will result in policies and regulations readily accepted by halal tourism doers and supported by tourists also a strategic step that can be taken to build an understanding of halal tourism to the community and business doers are to carry out stakeholder empowerment in the framework of halal tourism development, as follows:

* 1. **Halal Tourism Stakeholder Identification**

Halal tourism has several stakeholders who have been involved and have not been involved in tourism in general. Ponorogo Regency has a cultural icon in the form of Reog Ponorogo, a traditional art known to foreign countries. In the world of Education, there are 7 private universities, including Darussalam Gontor University, known among international academics and religious scholars. The Cultural Group and Religious Academics are influential in growing the aspiration of halal tourism stakeholders in Ponorogo.

Suppose halal tourism is able to drive the regional economy. In that case, halal tourism stakeholders are all actors of economic activities, even halal observers outside economic actors, such as universities or fatwa institutions. The stakeholders and their interest scores on halal tourism are: (Results of Focus Group Discussion and Interview with stakeholders)

**Table 1: Stakeholder Interests and their Influence Scores on Halal Tourism**

| **No** | **Stakeholder** | **Interest - Score** | **Quality** | **Score** |
| --- | --- | --- | --- | --- |
| 1 | Hotel | providing halal services without the loss of other consumers – 7 | 0,1 | 0,7 |
| 2 | Restaurant/cafe | increased turnover, on top of the costs incurred for certification – 8 | 0,1 | 0,8 |
| 3 | Food | increased turnover, on top of the costs incurred for certification – 8 | 0,1 | 0,8 |
| 4 | Tourism Object | the attraction of the tourism object is still in demand by all tourists, although the theme is halal tourism - 9 | 0,15 | 1,35 |
| 5 | Art, Culture | Creating halal events for tourists to enjoy, without overhauling indigenous art and culture – 7 | 0,1 | 0,7 |
| 6 | Travel | halal tourism can increase the number of tourists who can be managed – 7 | 0,05 | 0,35 |
| 7 | Religious University | developing the concept and science of halal tourism for academic purposes and in order to contribute in making policy and controlling its implementation – 8 | 0,1 | 0,8 |
| 8 | Local government | developing halal tourism, to popularize and advance the area and increase regional revenues – 9 | 0,1 | 0,9 |
| 9 | Society | given the opportunity to interact with foreign tourists, can contribute to halal tourism with the potential, not just as a passive supporter - 9 | 0,05 | 0,45 |
| 10 | Tourist | enjoying friendly, the ease of worship and the clarity of the halal. - 10 | 0,15 | 1,5 |

Based on the table above, it can be sorted that stakeholder interests to be accommodated in halal tourism programs are: Tourist Attractions, Tourists, Local Government, Resto / Café, Food, Religious Colleges, Hotel and Cultural Art Activists, Communities and Travel Tours.

Accuracy in identifying stakeholders and uncovering their interests will make it easier for the tourism manager and local government to create stakeholder empowerment programs that are acceptable and useful in achieving the corporation's strategic goals. The realization of the concept of halal tourism agreed upon by all stakeholders is comprehensive and can be functioned in the long term, which can be the foundation of all halal tourism policies and regulations imposed.

* 1. **Empowerment of Halal Tourism Stakeholder**

The principle of the empowerment concept is the involvement of stakeholders proportionally, according to the level of influence on the operation of halal tourism business, it starts from the creation of halal tourism concept, regulation-making, and halal tourism operational activities. Halal tourism business managers hold empowerment of stakeholders in accordance with their interests and potential with local governments as a corporation. In the Bryson category, it can be done in several ways: providing clear information, consulting for consideration, providing opportunities for engagement, collaborating, and empowering.

The interest of these stakeholders can be addressed in their respective ways. In essence, it provides opportunities or memorable experiences to all stakeholders in halal tourism activities in proportion. Empowerment by direct involvement in halal tourism programs can inspire a synergy between stakeholders. Activities carried out together where intensive communication between stakeholders can eliminate stakeholder prejudice against the interests of local governments and form the correct mindset about halal tourism. The involvement of these stakeholders can be done in the following ways.

1. Tourism object manager; involved in drafting regulation, provided with information about existing regulation; given the opportunity to promote in all local government media and stakeholder media; collaborating with transportation managers for the promotion of tourism object; Synergizing between tourism object manager to provide a more memorable experience and a longer stay.
2. Tour package organizer, travel bureau; provided clear information about halal tourism; involved in promotion by the local government; managing synergy programs between tourism destination; given the opportunity to initiate a new business model of halal tourism.
3. Food and beverage business doer; Restaurant, food store, food maker; collaborating with tourism object manager; involved in the preparation of regulation by the local government; Empowered to be known by tourists.
4. Hotel Manager; involved in making rules; empowered to collaborate with universities; empowered to be able to provide the service for all tourists.
5. Tourist; promoted and virtualized as a tourist in ponorogo area, involved in providing a testimonial of halal travel experience; involved in the lover's community of halal tourism destination; appreciated and appreciated as a tourist, for example by pinned souvenir and other attributes.
6. College; provide religious, academic legitimacy about halal tourism; involved in policymaking and regulation; empowered in collaborating with halal tourism business doers.
7. The general public; empowered to uncover the tourism potential around it; given the opportunity to collaborate with tourism business manager; involved in the making of rules; Provided with information about halal tourism.
8. Local Government; can produce policy and regulation that regulate and succeed halal tourism; can carry out the concept of reinventing government by being allowed to be a catalyst in the empowerment of halal tourism stakeholders; playing a role in encouraging collaboration between stakeholders; involved in helping stakeholders to play a role in the halal tourism industry proportionally.

Understanding of halal tourism can be realized in the company's attitude in managing stakeholder interest. They are building a shared understanding by running empowerment activities together in a participatory manner. Stakeholders are given the opportunity to carry out the necessary activities in the halal tourism program to explore their understanding of halal tourism, to be further combined with the understanding of "a corporation". This is considered strategic to measure the extent to which stakeholders feel their interests are accommodated by " a corporation". Empowerment programs that can accommodate stakeholders' interests will facilitate the establishment of a shared understanding of halal tourism, which ultimately maintains cohesiveness in the implementation of halal tourism regulation and policy.

* 1. **Strategic Program for Halal Tourism Stakeholder**

The entire empowerment activity can also be carried out in a series of programs that are carried out continuously, for example:

1. Program for Stakeholders; This program is a strategy that a company undertakes to manage relationships with its stakeholder.
2. New program for stakeholders; a new program which changes the way stakeholder relationship is handled, due to the new halal tourism program. Halal tourism can create new stakeholder groups and reposition public tourism by redefining the old stakeholder holding program.
3. Program to Improve Current Operating Efficiency; strategic programming makes the company more efficient in halal tourism with new stakeholder groups: capital investment program or improvement study in the halal tourism service process by involving more skilled Human Resources.
4. Support Program for Other Stakeholder Relationships; Support program is formulated to help a manager achieves goals. The program is integrative, which create a more favourable managerial climate.

The four types of programs make stakeholders close to halal tourism managers and create harmonization and togetherness in the development of halal tourism. Stakeholder support morally in halal tourism is indispensable. (Vargas-sanchez et al., 2020), stated the need for extra efforts to socialize and promote idolatry in tourism. Socialization is directed to the appreciation of the spiritual dimension that focuses on the inner wellbeing of society, compared to other dimensions, such as health and ecology, because the experience of its spiritual nature can be considered as the most necessary condition to support efforts to position Indonesia as a halal tourist destination country.

It is impossible if it is only carried out by the company managing halal tourism destination itself; the participation and support of stakeholder and the community are needed. The local government, which has become a "corporation" with halal tourism managers, can be the initiator of this stakeholder empowerment program, bridging the communication of tourism managers with the community or newly identified stakeholders due to the existence of the halal tourism theme.

The core of the program is the empowerment of stakeholders to understand halal tourism as a direction for tourism development in the future by involving them directly in halal tourism activities, not just listening carefully. Empowerment is carried out together in a "corporation", namely halal tourism business managers and local government. With this strategy, it is expected that stakeholder feels proportionally involved, and able to create a synergy of new sustainable program, in the form of a special program for halal tourism.

1. **CONCLUSION AND RECOMMENDATION**
2. The concept of halal tourism in accordance with the context of the area can be realized by minimizing differences in understanding of the concept of halal tourism between stakeholders. It starts with togetherness, especially between local government and tourism business doer in an organization that resembles a "corporation". The corporation is intended to avoid the dominance of commodification of halal tourism discourse by the government and tourism business doer unilaterally.
3. "Corporations" need to create an empowerment program for stakeholders to accommodate interests and behave toward stakeholders. This is expected to strengthen the understanding of halal tourism, which becomes the mindset of all stakeholders while inspiring the creation of a new business model of halal tourism by initiating collaboration and synergy between stakeholders.
4. Empowerment begins by identifying the existence, interest, and potential of stakeholders and measuring the influence level on halal tourism management operation. From the identification found six main stakeholders who are influential in halal tourism to be prioritized in empowerment program namely; Tourist Attraction Manager, Tourist, Local Government, Restaurant, Food manufacturer, Religious University
5. Stakeholder empowerment is carried out in a continuous program, including; providing transparent information, consulting for consideration, providing opportunities for engagement, collaborating, and empowering.
6. In the framework of Reinventing Government, Local Government, which is incorporated in a "corporation" can proactively be a catalyst to build a tourism conscious attitude and developing an understanding of the concept of raw halal tourism and empowerment for halal tourism stakeholders in their area, market-oriented.

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